



FOTON

MOTOR PHILIPPINES, INC.

OVERVIEW

United Asia Automotive Group, Inc. (UAAGI) is the exclusive distributor of FOTON commercial vehicles and heavy machinery in the Philippines.

FOTON is considered to be Asia's largest commercial vehicle manufacturer. It has a wide range of commercial vehicles, which include, but is not limited to, passenger vehicles, light, medium, and heavy duty trucks, agricultural and heavy machinery. It has manufacturing plants in different cities and provinces of China, as well as overseas. In line with its goal to becoming a full-pledged global brand, it has partnered with world-renowned brands and corporations such as Lotus, Eaton, Motorola, Bosch, DANA, GETRAG, to name a few. The most notable of which are the joint ventures with CUMMINS, USA and with Daimler AG. It is because of these that the founders and incorporators of UAAGI were convinced that FOTON would be a brand that will be welcomed and embraced by the Philippine market.

Ten years after its incorporation in the Philippines, UAAGI continues to expand, opening an assembly facility that spans 11 hectares in the heart of Clark Freeport Zone which now serves as the source of locally-assembled passenger and commercial vehicles. Apart from the production of vehicles for business and leisure, the establishment of the FOTON Clark Assembly Plant also aims to improve the Philippine economy by employing a sizable workforce of Filipino engineers and technical personnel. These assembled vehicles are to be marketed locally and imported to the ASEAN region by utilizing the Philippines as its strategic export hub.

Manifesting more of FOTON's success is the growing number of its dealerships nationwide. Strategically located in key cities within Luzon, Visayas and Mindanao, FOTON's 27 dealership provides business solutions through its wide array of products and complete aftersales capabilities.

FOTON is aligned with national goals in sustaining economic growth, providing quality passenger and commercial vehicles to Filipino families and businesses throughout the Philippines.

FOTON Philippines' team of leaders and highly-trained professionals are united to make FOTON the premier commercial vehicle brand in the Philippines, an industry leader providing first rate products and services. They aspire to achieve this by putting their customers at the forefront of their business and exceeding their expectations.

Overview

FROM WHEELS TO DRILLS

Apart from the recognitions FOTON has earned for its products, services and programs, it also made a mark in the world of sports. The FOTON Tornadoes, a professional women's volleyball team managed by the company, waved its flag in this year's Philippine SuperLiga conferences.

- *The Philippine Super Liga (PSL) is the first semi-professional corporate club volleyball league in the Philippines.*
 - *The league is envisioned to provide former collegiate players a league with which they can continue with their volleyball career and is recognized by prestigious volleyball organizations like Fédération Internationale de Volleyball (FIVB), Asian Volleyball Confederation (AVC) and Larong Volleyball sa Pilipinas, Inc. (LVPI).*
 - **November 2014 - FOTON Tornadoes joined the Philippine Superliga; notched the 5th place**
 - **December 2015 - The FOTON Tornadoes bagged the PSL Grand Prix championship**
 - **August 2016 - Awarded 1st runner up in the PSL All-Filipino Conference**
 - **September 2016 - Represented the Philippines in the Asian Women's Club Championship last September 3-11 at the Alonte Sports Arena, Biñan, Laguna**
 - **December 2016 - The FOTON Tornadoes defended their PSL Grand Prix championship title; giving them the right to once again, represent the Philippines in the AWCC in Kazakhstan on May 2017**
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VISION

FOTON commits to become the premier commercial vehicle brand focused on providing exceptional products and services. It is driven to support the growth and development of the economy, the industry, the society, and in the preservation of the environment.

MISSION

Our aim is to exceed our customer's expectations by providing high quality commercial vehicles at very affordable prices. We complement our products with the best available after-sales service and most timely spare parts availability.

CORE VALUES

COMMITMENT

- Working for a cause, not for applause
- Positivity and willingness ; "Can-do" attitude

CUSTOMER-FOCUS

- Forge value-added relationships

ACCOUNTABILITY

- Meeting expectations
- Taking responsibility

INTEGRITY

- Act with ethics and honesty at all times

INNOVATION

- Creating value
- Continuous learning for improvement

TEAMWORK

- Working hand-in-hand for best results

DEALERSHIP NETWORK



NCR

- A. Bonifacio (02)366-0671
- Edsa-Muñoz (02)927-0911
- Pasong Tamo, Makati City (02)772-8087
- Quezon Avenue (02)931-1111

LUZON

- Batangas City (043)702-7703
- Bauang, La Union (0933)868-4525
- Cainta, Rizal (0922)835-11428
- Calamba, Laguna (0905)277-0545
- Cordon, Isabela (0917)556-9111
- GMA, Cavite (046)890-1380
- Lipa, Batangas (0915)746-0514

- Marilao, Bulacan (0935)197-0679
- Pili, Camarines Sur (0917)573-0670
- Puerto Princesa, Palawan (0917)706-8887
- San Fernando, Pampanga (0922)861-4609
- San Pablo, Laguna (0908)109-1468
- Sta. Rosa, Laguna (02)404-1973
- Sta. Rosa, Nueva Ecija (0917)864-4592

VISAYAS

- Bacolod (034)441-7247
- Mandaue City, Cebu (032)420-9254
- Iloilo (033)338-1602
- Tacloban, Leyte (053)832-1501
- Talisay, Cebu (0956)843-7984

MINDANAO

- Cagayan De Oro (088)880-1029
- General Santos City (083)553-3221
- Sasa, Davao (082)234-7974
- Zamboanga City (062)992-3333

GRATOUR SALES SATELLITES

- Angeles, Pampanga (0998)555-0237
- Balanga, Bataan (0922)861-4609
- Bayombong, Nueva Vizcaya (0917)556-9111
- Calapan City, Mindoro (043)288-2351
- Legaspi, Albay (0917)514-1670
- Quimonda, Cebu City (0917)303-6449
- Sta. Cruz, Laguna (02)404-1973

Achievements and Excellence

Local Recognitions

- FOTON MP-X – Van of the Year for 2009-2010 & 2010-2011 by CAGI
- FOTON Blizzard – Pick-up of the Year for 2010-2011 by CAGI
- FOTON Thunder – Technical Advancement Award for 2012-2013 by CAGI
- FOTON View Traveller – Van of the Year for 2013-2014 by CAGI

Overseas Recognitions from FOTON China

- Market Development and Breakthrough Award (2009)
- Best in After Sales Service (2011 & 2012)
- Overall Outstanding Service Award (2013)
- Fleet Customer Development Award (2013)
- Exceptional Service Provider Award – Passenger Vehicles (2013)
- Best Sales Award – Light Duty Trucks (2013)
- Market Development Award – Heavy Duty Trucks (2013)
- Excellent Distributor for Heavy Machinery (2013)
- Distributor Awards - Distributor of the Year (2014)
- Excellent Service Provider of Construction Machinery Business (2015)
- Best Fleet Customer Development Manager (2016)
- Best Brand Manager (2016)
- The Best Customer Development Team Award & The Best Fleet Sales Manager (2016)
- Global Partners Conference Award - LDT Top Brand Promotion Award (2016)
- Global Partners Conference Award - Driven By Branding (2016)
- Distributor Awards - Global Strategic Partner (2016)
- Top Strategic Partner Award (2017)
- LDT Top Brand Promotion Award (2017)



Passenger Vehicles



Thunder A/T



Toplander A/T



TransVan



TransVan HR



Traveller



Toano

Light Duty Trucks



**Tornado 2.4C
MPV**



**Tornado 2.4C
Ref Van**



**Tornado 4.4C
Dumptruck**



**Tornado 4.4C
Dropside**



**Tornado 4.8C
F-Van**



**Tornado 4.8C
Telescopic Crane**



**Tornado M4.2C
F-Van**



**Tornado M5.2C
Dropside**

Gratour



WING VAN



F-VAN



PATROL JEEP



MPV



DROPSIDE



JEEPNEY



MiniVan

Heavy Duty Trucks



GTL 6X4 Transit Mixer



GTL 8X4 Dumptruck



GTL 8X4 Dumptruck HR



ETX-N 6x4 Dumptruck



**ETX-N 6X4 Cargo
with Crane**



EST-400 4X2 Tractor Head



EST-430 6X4 Tractor Head

Heavy-Machineries



Wheel Loader



Hydraulic Excavator



Road Roller



Forklift



Backhoe Loader



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